



TRAINING & CERTIFICATION

Onboarding & training outline.

What you and your team learn to sell compliant destruction with confidence.

ONBOARDING — WHAT WE COVER

1 • Product & streams

Every kit, every SKU, and all 8 regulated waste streams — what each is and who generates it.

2 • Compliance & credentials

DEA non-retrievable destruction, EPA/RCRA, DOT, HIPAA/BAA, and the COD — what to say and show.

3 • Ordering & fulfillment

How orders, mail-back, pickup, tracking, and documentation flow — and the partner portal.

4 • Positioning & selling

The pitch, the wedge vs. haulers, objection handling, and how to qualify an account.

FORMAT & CERTIFICATION

- + A live onboarding session with your partner manager
- + Recorded product & compliance modules — learn at your pace
- + 'Certified Partner' status once your team completes training
- + Ongoing new-product & regulatory briefings as rules change

CREDENTIALS

DEA-registered · EPA / RCRA · DOT / PHMSA · HIPAA & BAA · 100% client audit pass · COD on every order

Get your team certified.

501-904-2929 · sales@easyrxcycle.com · easyrxcycle.com/partners/apply